



COMMITTEE OF THE WHOLE REPORT
Engineering and Public Works.
For the May 21, 2019 COW Meeting

DATE: May 15, 2019
TO: Jim Zaffino, CAO
FROM: Stacey Harding, Parks and Fleet Operations Manager
RE: Vactor Truck Purchase

RECOMMENDED MOTION:

THAT Council award the purchase of a 2019 Vactor truck to Vimar Equipment for the base price of \$446,541 (Approved 2019 capital expense C2019-0017) with options not to exceed the budgeted amount of \$600,000.

RATIONALE:

Of the three submissions received, the Vimar Equipment submission scored the highest and represented the best value.

BACKGROUND:

A detailed business case presented to Council supported a capital request to purchase a City owned Vactor truck. A Vactor truck is used to clean out catch basins, sewer and storm pipes as well as hydro excavating. The business case verified that City ownership vs contracting out was a better value. Council gave early approval for the purchase in January of 2019.

Communication with our colleagues in Penticton indicated they too were in the market to acquire a similar unit. Further discussions included the possibility of a joint purchase of two units in the hopes of realizing better value for both Cities. (Note: Through a request for information with the Provincial Fleet Managers Associations, it is believed this type of high valued, equipment purchase is the first of its kind in the province.)

A joint Request for Proposal was issued with a closing date in early May. Of the three submissions received, only two met the specifications. The two proposals were evaluated using a set of criteria that produces a final score that indicates best value. Criteria considerations include the proponent's references, ability to provide the product, functionality, service, price and warranty.

Build out of these units is approximately 10 months. The City should expect delivery date in early 2020.

Vactor Truck Scoring Results

| Proponent | Evaluation Score |
|-----------|------------------|
| Vimar | 96.33 |
| Rollins | 76.00 |
| Kendricks | 29.39 |

Vimar Vactor products are largely recognized as the industry standard for reliability, parts, service and functionality. The review team is confident that the Vimar product will give our fleet a dependable and very functional unit.

Economic Impact for City

- The initial business case determined that for the useful life of this unit considerable savings would be realized by ownership verses contracting out.
- Through a comparison of estimates, initially received for budget purposes, and the final submissions received in the joint RFP, it is estimated each City will save in the range of \$50,000 as a result of the joint purchase.

Staff are pleased with the outcome of the joint purchase and would be interested in collaborating again on future joint purchase opportunities.

FINANCIAL IMPLICATIONS:


After examining the cost benefit analysis of additional options, this units cost will come in under the budgeted value.


ALTERNATE MOTIONS(S):

Council direct staff otherwise.

Respectfully submitted,


Stacey Harding, Parks and Fleet
Operations Manager


Allen Fillion, Engineering and Public Work
General Manager


Warren Everton
CFO

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| Approved for Agenda | |
|  Jim Zaffino / CAO | May 16, 2019 Date |

Attachments: 1

Powerpoint: No

